

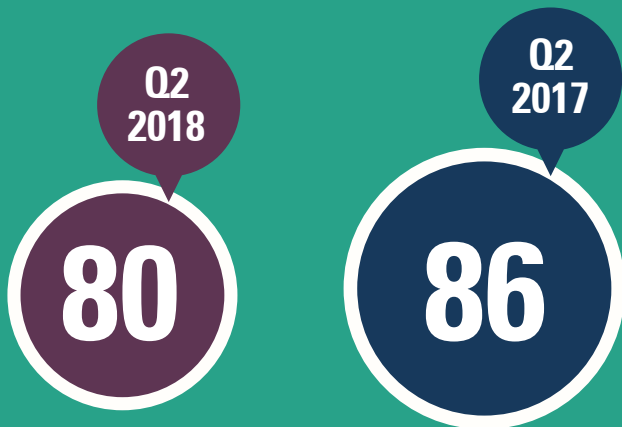
# HOW'S THE MARKET?

## 3RD QUARTER 2018

UP  
16%

### NEW CONSTRUCTION HOME SALES JUMP

When comparing the time periods of Q2 2017 to Q2 2018, volume of new construction homes sold is up 16%.<sup>2</sup>



### HOMES SELLING FASTER

When comparing days on market from Q2 2017 to Q2 2018, numbers were down 6 percent.<sup>5</sup>

### INTEREST RATES CONSISTENT



June 2018 rates varied slightly.<sup>1</sup>

### PRICE INCREASE

When comparing Q2 of 2017 to Q2 of 2018, median prices for homes sold increased by 3%.<sup>4</sup>



### LUXURY SALES UP SLIGHTLY

» The sale of properties \$1 million and above is up 2% from Q2 2017 to Q2 2018.<sup>3</sup>

BERKSHIRE  
HATHAWAY  
HomeServices

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MRED MLS, BROKER METRICS <sup>1</sup>Freddie Mac, Weekly 30-year Fixed Rate Mortgage from 6/7/18-6/28/18 <sup>2</sup>Q2 2017 vs. Q2 2018, Sold, List & Sell, All Prop Types, New Construction <sup>3</sup>Q2 2017 vs. Q2 2018, Sold, List & Sell, All Prop Types, \$1 Million + <sup>4</sup>Q2 2017 vs. Q2 2018, Median Price Sold, All MLS, All Prop Types <sup>5</sup>Q2 2017 vs. Q2 2018, Sold, List & Sell, All Prop Types

