

PRESS RELEASE

Berkshire Hathaway HomeServices
KoenigRubloff Realty Group
Public Relations Team



BERKSHIRE HATHAWAY HOMESERVICES KOENIGRUBLOFF REALTY GROUP'S JANET OWEN NAMED REAL TRENDS' BEST REAL ESTATE AGENT IN AMERICA

CHICAGO, IL – Nancy Nagy, CEO of Berkshire Hathaway HomeServices KoenigRubloff Realty Group, announced that Janet Owen was named REAL Trends' Best Real Estate Agent in America in the newly issued national ranking report produced by REAL Trends.

REAL Trends' Best Real Estate Agents in America ranks nearly 6,500 residential real estate agents solely based on their excellence in real estate sales during calendar year 2015. All production numbers are independently verified by a third-party in order to ensure accuracy and report integrity. This group of highly successful real estate sales agents represents less than 1 percent of all real estate practitioners in the United States.

The real estate agents are ranked in four categories:

- Individual agent — Sales volume
- Individual agent — Transaction sides (in each real estate transaction there are two sides that can be represented by a real estate agent: a buyer's and a seller's.)
- Agent team — Sales volume
- Agent team — Transaction sides

To qualify for inclusion, an individual agent must have closed at least 50 transaction sides or \$20 million in sales volume in 2015. For real estate agent teams, the minimum is 75 transaction sides or \$30 million in closed sales volume.

"The average residential real estate agent in the United States closed fewer than eight transactions in 2015 and had less than \$1.5 million in sales," says Steve Murray, publisher of REAL Trends' America's Best Real Estate Agents and president of REAL Trends. "To say that Janet Owen is an exceptional sales professional is an understatement. To attain this level of sales is truly outstanding."

Nagy added, "We are very proud of Janet's impressive accomplishments. Janet not only possesses in-depth market knowledge, but she also has world class professionalism that contributes to her success as a broker. As a result, she enjoys strong relationships with her clients that translate into repeat and referral business. We've always thought of her as one of the best agents in America. Now it's official!"

Michael Pierson, President of Berkshire Hathaway HomeServices KoenigRubloff Realty Group said, "I've known Janet for years and no matter what amount of success she achieves, she's always looking for ways to better serve her clients. That determination is what makes her one of the best agents in the industry."

"I am obviously pleased and honored to be ranked as the country's top residential real estate agent," said Janet Owen. "The ranking recognizes the time and effort that I put into working with each client that I serve and how much dedication it takes to build a successful real estate career. The level of sales it takes to qualify for this ranking also makes it truly special."

About Berkshire Hathaway HomeServices KoenigRubloff Realty Group

Berkshire Hathaway HomeServices KoenigRubloff Realty Group is a full-service real estate firm with nearly 1,500 real estate professionals and staff in 23 offices serving customers throughout the Chicago metropolitan area, the North Shore, Western Suburban communities and Harbor Country, Michigan. Deep local roots are complemented by the extensive global reach of Berkshire Hathaway HomeServices, the top real estate brand in the nation. Affiliated and ancillary services in the form of HomeServices Lending, Fort Dearborn Title, and Fort Dearborn Insurance complete the comprehensive services offered to clients. The company enjoys the #1 luxury market share in Chicago* and is the #1 listing brokerage for new construction**. Visit KoenigRubloff.com.

*#1 Luxury Market Share – Highest total closed sales volume of listings \$1 million+ each, MRED MLS, Chicago, Attached and Detached, 1/1/15-12/31/15.

**#1 Listing Brokerage for New Construction – New Construction, Sold, List-Side Units and Volume, MRED MLS, Chicago, Attached and Detached, 1/1/15-12/31/15.



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