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AMERICA'S BEST

REAL ESTATE PROFESSIONALS

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Contact: Steve Murray
PH: 303-741-1000
smurray@realtrends.com

Berkshire Hathaway HomeServices KoenigRubloff Realty Group's Janet Owen

Named to the 2019 REAL Trends America's Best Real Estate Professionals Sponsored by Adwerx in Chicago

(Chicago, IL, July 9, 2019) *Janet Owen of Berkshire Hathaway HomeServices KoenigRubloff Realty Group* was named one of America's most productive sales associates as a part of REAL Trends America's Best Real Estate Professionals, the newly issued ranking report produced by REAL Trends and sponsored by Adwerx.

REAL Trends America's Best Real Estate Professionals ranks over 13,800 residential real estate professionals solely based on their excellence in real estate sales during calendar year 2018. All production numbers are independently verified by a third-party in order to ensure accuracy and report integrity. "This group of highly successful real estate sales agents represents less than 1 percent of all real estate practitioners in the United States," says Steve Murray, president of REAL Trends America's Best Real Estate Professionals and president of REAL Trends.

To qualify for inclusion, an individual agent must have closed at least 50 transaction sides or \$20 million in sales volume in 2018. For real estate agent teams, the minimum is 75 transaction sides or \$30 million in closed sales volume. The individuals ranked in America's Best Real Estate Agents had an average of 73.88 transaction sides and an average sales volume of almost \$38 million. Teams ranked in America's Best Real Estate Professionals had an average of 147.4 sides and an average sales volume of almost \$62 million. This ensures that only the best of the best are included on the prestigious list.

"The average residential real estate agent in the United States closed 8.0 transactions in 2018 and had less than \$1.3 million in sales," said Murray. "To say that Janet Owen is an exceptional sales professional is an understatement. To attain this level of sales is truly outstanding."

"We are also pleased that one of the nation's most prominent digital advertising companies, Adwerx, has partnered with REAL Trends as a sponsor of the 2019 America's Best Real Estate Professionals," Murray added.

"Becoming one of America's Best Real Estate Professionals is a tremendous accomplishment," said Jed Carlson, CEO at Adwerx. "We are excited to partner with REAL Trends in sharing this news and to work with the country's top real estate professionals in sharing their achievement."

